Empowering Businesses Through Simplicity

Ambience Communications is a trusted partner in simplifying IT management for businesses of all sizes.

About Our Company

A Brief Story About Ambience Communications

Navigating the complexities of today's dynamic IT environment can be daunting. Recognizing this challenge, we specialize in crafting well-optimized, user-friendly, and modern systems designed to streamline processes and alleviate the burdens associated with IT management.

In a landscape where managing IT operations often entails high costs and intricate training, Ambience Communications sets itself apart through an unwavering dedication to affordability and excellence. We comprehend the financial challenges businesses face, and our mission is clear: to offer budget-friendly solutions that empower you to efficiently handle your IT infrastructure.

Vision

Our vision is to be the go-to choice, offering cutting-edge solutions that redefine efficiency and excellence in the business landscape.

Mission

01

To consistently deliver innovative and cost-effective solutions to businesses.

02

To provide our clients with value-for-money solutions, products, and services.

03

To be a great place to work, driven by the belief that content and balanced individuals contribute to a more effective and successful work environment.

04

To deliver solutions, products, and services in a personal and honest manner through prioritizing accessibility and a service-oriented mindset.

Client-Centric Excellence

01 **Exceeding Expectations**

We deliver outcomes that not only meet but exceed expectations, ensuring that every client receives true value for their money.

02 **Trustworthy Relationships**

Our team is dedicated to being readily available and service-minded, fostering a client-provider relationship built on trust, transparency, and open communication.

03 Team Satisfaction Matters

By prioritizing the well-being and satisfaction of our team, we foster an atmosphere where everyone can contribute to their fullest potential.

04 Results Through Collaboration

This approach ultimately results in delivering superior results for our clients, as our team's dedication and satisfaction contribute to a holistic and unparalleled service experience.

Our Partners

EMC²

aws

UBIQUITI NETWORKS

JUNIPER NETWORKS

Microsoft

GRANDSTREAM
CONNECTING THE WORLD

tp-link

logitech

MikroTik

KASPERSKY lab

CISCO

Red Hat

vmware

Yeastar

Problems

🖥 **At Ambience, we solve 3 key issues for companies**

Our commitment is to provide reliable and secure solutions, allowing you to focus on what truly matters-- Your Business.
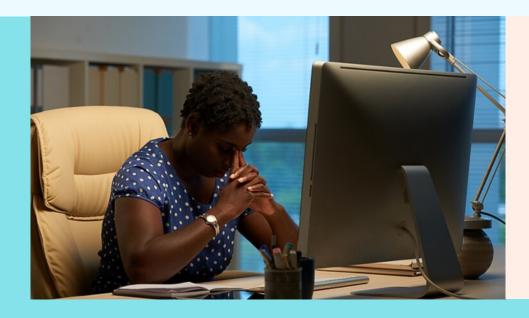
Performance & Service Quality

We address issues related to poor IT performance and unreliable service delivery, ensuring your business operates at its peak efficiency.

Business Priority Focus

Tackling the challenge of escalating IT service costs, we implement strategic solutions to optimize expenses without compromising quality.

Cost-Efficient IT Management

We resolve security concerns by implementing holistic risk mitigation strategies, safeguarding the confidentiality and integrity of your vital business data.

Solutions

💡 **A Brief Story
About Our Solutions**

With over 20 years of combined industry experience, we proudly introduce ourselves as a multitalented team of experts. As a vendor-agnostic technology solutions integrator, we bring a wealth of knowledge to the table, poised to deliver tailored and innovative solutions for your business needs.

☑ **IT Managed Services**

Optimize your operations with our transparent and cost-predictable IT Managed Services. Our team ensures system stability and high availability for a worry-free IT environment.

☑ **Infrastructure Solutions**

Ramp up efficiency and ensure business continuity with our Infrastructure Solutions. From reducing paperwork to embracing next-practice technology, we tailor solutions to meet your evolving needs.

☑ **Business Applications**

Transform operations with Ambience's Business Applications. Our honest approach ensures applications add direct value, enhancing user productivity and aligning with your business priorities.

IT Managed Services

🖵 A Summary

At Ambience, we offer a flat-rate service plan designed to provide your company with enterprise-level IT support and solutions. Our services are tailor-made to relieve all of your organization's technology-induced pain points.

Remote Monitoring & Maintenance

- Proactive monitoring of your IT infrastructure
- Timely maintenance to prevent potential issues

Comprehensive IT Support

- Expert assistance for all your IT needs
- Swift resolution of technical issues

Vendor Management

- Streamlined coordination with technology vendors
- Ensuring seamless integration of solutions

Security Solutions

- Implementing robust security measures
- Safeguarding your organization from cyber threats

Customized IT Roadmap

We create a personalized IT roadmap that incorporates various elements, including:

- Organizational computing requirements
- Present and future business strategies
- User needs and opinions
- Company guidelines and procedures

Managed Help Desk Services

- Health checks and end-user support
- Timely resolution of issues to enhance user experience

Managed Security Services

- Health checks and end-user support
- Timely resolution of issues to enhance user experience

Service Level Agreements (SLAs)

- Establishing SLAs for infrastructure and business support
- Ensuring consistent and reliable IT services for your organization

IoT Solutions

🖥 **A Summary**

We develop custom IoT applications for smart instruments and machines based on cloud platforms. Our expertise extends across various industries, including Logistics, Energy, Utilities, Healthcare, Oil & Gas, and Storage. We tailor our products and services to achieve the following:

Extend Cloud Intelligence to End Devices

- Enable quick reactions for local changes
- Ensure continuous operation during offline periods

Securely Manage Sensors & Smart Devices

- Assist in onboarding, remote access, and analytics
- Utilize cloud database capabilities

Add Analytics Capabilities

- Operationalize analytics for insights from live IoT devices
- Derive actionable insights for fault-less operations

Connect Smart Machines

- Facilitate real-time operations data logging
- Ensure data security in-transit and at-rest

Data Centre Virtualization

- Create modern, scalable, and secure data centers.
- Utilize software-defined data centers for unmatched business agility, higher SLAs, simpler operations, and lower costs.

Business Case for Data Centre Virtualization with VMWare

- Modernize for cloud adoption
- Eliminate silos and leverage existing investments
- Improve efficiency and reduce TCO with automated management and proactive planning

Hosted PBX and Call Centre Solutions

- Retain control while remotely hosting PBX functionality.
- Highly reliable, secure, and scalable platform.

Wireless Heat Maps

- Address Wi-Fi coverage challenges with sophisticated tools.
- Provide end-to-end Wi-Fi solutions for enterprise and hospitality needs.

Comprehensive Cloud and IT Solutions Suite

Disaster Recovery as a Service

- **Cold Backup:**
  - Back up your entire IT estate using a simple client application.
- **Warm Backup:**
  - Facilitate backup of all business data onto our Virtual Servers, ensuring continuity during server restoration.

Cloud Services

- **Private Cloud (IaaS, PaaS, CaaS):**
  - Exclusive resource availability with cost-effective, long-term solutions.
- **Cloud Data Management:**
  - Enterprise-grade solutions for protecting your IT infrastructure.
- **Cloud IaaS:**
  - Bespoke cloud solutions tailored to business needs.
- **Cloud Connectivity:**
  - Scalable support structure as your business grows.

Network Services

- **Unified Threat Management:**
  - Centralized device for basic IT security measures.
- **Cybersecurity Audits:**
  - Examination against international benchmarks for improved security practices and compliance.

Business Applications

🖥 **A Summary**

Our suite of applications is designed to enhance collaboration, streamline processes, and boost productivity within your organization.

Microsoft 365

- Elevate collaboration with the latest Office 365, Windows 10, and robust security.

Microsoft Dynamics 365

- Transform operations with Business Central, integrating seamlessly with Microsoft 365.
- Enhance productivity, automate workflows, and ensure top-tier security.

Data Analytics & Business Intelligence

- Illuminate insights with our platforms, connecting and visualizing data for informed decision-making.

Microservices

- Experience the future of application management.
- Automate deployment, scale effortlessly, and enhance content and application delivery securely.

Microsoft 365

- **Newest Office 365 Version:** Includes Office 365, Windows 10 upwards, and best-in-class security.
- **Microsoft Teams:** Stay organized and have conversations in one place.
- **Office Apps:** Utilize Word, Excel, and PowerPoint for creativity and collaboration.
- **OneDrive Cloud Storage:** Securely save files in the cloud, accessible from anywhere.
- **Real-Time Collaboration:** Share and work in real time with co-workers, whether in the office or on the go.
- **Mobile Apps and Browser Access:** Stay organized and connected with mobile apps on various devices.
- Remain productive from any browser with Office for the web.
- **Work from Anywhere, on Any Device:** Microsoft 365 enables work and collaboration from anywhere and on any device.

Microsoft Dynamics 365

- **Boost Productivity:** Seamlessly integrate with Microsoft 365 applications like Outlook, Excel, and Teams.
  - Reduce data entry and application switching for enhanced efficiency.
- **Automate and Improve Processes:** Utilize next-generation AI and automated workflows to streamline tasks and improve decision-making.
- **World-Class Security and Compliance:** Ensure data protection and regulatory compliance with identity protection, role-based access, and encryption.
- **Data-Driven Decisions:** Eliminate data silos and access business intelligence with real-time dashboards, flexible reports, and KPIs.

Data Analytics and Business Intelligence

- **Connect and Query Data Sources:** Connect and query diverse data sources.
- **Build Dashboards:** Develop dashboards to visualize data effectively.
- **Share Insights:** Share insights across your organization.

Microservices

- **Automated Deployment and Scaling:** Streamline applications deployment, scaling, and management.
- **Container Applications:** Deploy a platform for building, sharing, and running container applications.
- **Accelerated Content and Application Delivery:** Improve security, availability, and scalability of applications.

Industries We Serve

01 Utility

02 Healthcare

03 Hospitality

04 Automotive

05 Transport and Logistics

06 Smart Cities

07 Agriculture

08 NGOs

09 Governments

Competitive Advantage

Cost Predictability	We provide transparent and predictable costs, empowering businesses to plan and budget effectively for their IT needs.
Business Continuity Assurance	Our commitment to robust systems and applications ensures business continuity, mitigating risks and maintaining operational consistency.
Enhanced User Productivity	Our solutions exceed user expectations, fostering an environment where technology enhances productivity across your organization.
Next-Practice Technology Integration	Stay ahead with Ambience by integrating next-practice technology, aligning your business with evolving industry standards.
Efficiency Optimization	Ambience prioritizes efficiency through streamlined processes, reduced paperwork, and automation, ensuring operational excellence.
Systems Stability and Availability	Experience improved systems and applications stability, ensuring uninterrupted business operations.

Let's Connect

We invite you to envision a future where innovation meets efficiency, and collaboration transforms the way you do business. Choose Ambience Communications as your technology partner, and embark on a journey where every solution is a step toward enhancing productivity, securing data, and embracing a digital future.

Address
Kilimani Plaza, Suite 1
Kilimani Rd, Off Menelik Rd Jct.

Telephone
+254 708 824 278

Email
connect@ambiencecommunications.com

Website
ambiencecommunications.com